



**Eastern Suburbs  
Little Athletics Centre**

**Annual Report 2019/20**

## ESLAC President's Report 2020

Challenging would be the best description of our season. The challenges are best outlined by the fact that our Zone Championships were nearly cancelled due to bush fire smoke, our Regionals were disrupted by 45 degree plus temperatures and our State Titles cancelled with less than 24 hours' notice due to the approaching COVID 19 restrictions.

Despite these challenges, our ESLAC athletes, parents, carers and our volunteers managed to be a part of a very successful season. A big part of this success is the efforts of some key people including Robert, Danielle, Noreen, Paul, Amanda, Dan, Ilana, Allison and Adam. Without these key people we would have no chance of holding the events each week, so on behalf of the club thank you.

Thanks also go out to our Age Managers who do a fantastic job each week to get through the events. Taking a step back is easy but we really do appreciate those that take a step forward and help us to make the club function. Our Coaches Mal, Leo, Ben, Jemima and Sara have continued to develop the skills and performance which is evident with our 40 athletes that qualified for State.

Our finances are in a good state, our participation and numbers are strong and we manage to hold our events each week without too many issues.

The coming season will no doubt have some additional challenges. We seek your support for the upcoming season including recommending our club to all of your friends interested in developing their children's athletic skills. Finally I would like note my top 10 moments of the 2019/2020 season in no particular order

1. The smiles from the parents and tiny tots when they received their trophies on the dais at the end of the season
2. Our under 8 girls winning the 4\*100m at State Relays. I have never seen the officials show discretion and not disqualify a team in similar circumstances but they did and the team went on with a bit more practice and support of their parents to win gold easily
3. The increase in our Senior Athlete numbers each Friday night
4. The performance of the athletes and parents at the Regionals with multiple delays, 45 degree heat and then torrential rain
5. Our State Multi Event Champion 8 year old gold medallist Marnie Laurence
6. The support I receive from so many parents and especially the committee
7. The awesome photos of our athletes by Cameron Ramsay
8. To achieve a record number of athletes qualifying for state titles including our Junior Boys relay team
9. To hear a young athlete on a Friday night proudly say " I didn't win but Robert told me I did a PB and that is what counts"
10. To see the improvement in technique and performance for those athletes that put the effort in with our club coaches and the other training squads

We look forward to seeing you in a few months for the 2020/2021 season.

Drew Richardson

## **REGISTRAR'S REPORT 2019/20 Season**

This year we had a decrease of memberships to last year, finishing the 2019/20 season with 489 Members, compared with 529 in 2018/19. This was made up of 389 junior members and 100 senior members. This was a decrease in both our junior members down from 411 and Senior members down from 116.

The decrease we have seen is from a lack of new members (logistics with being unable to start registrations during the first week of August may have also hampered this), returning members having stayed consistent at approximately 260 per year over the past 4 years.

**Ilana Guthrie**  
**ESLAC Registrar**

## TREASURERS REPORT – 31<sup>st</sup> March 2020

### Summary

Revenue of \$94,925 and total expenses of \$ 91,918 resulted in a net profit for the year of \$3,007 – favourable by \$13,066 or 130% improvement on last year. Overall revenue was slightly down from prior year, mainly driven by reduction in volunteer fees & registration fees.

Total Cash Balance as @ 31<sup>st</sup> March 2020 was \$109,472, an increase of \$8,950 or 8% on prior year.

### Revenues

This year the main sources of revenue for the club were registrations, BBQ takings and Uniform sales. Other revenue streams included volunteer fees, non-helping fees and registrations fees to help offset the zone, region & state costs that the club incurs each year.

Total Net revenue was \$94,925 compared to \$95,629 in FY19 resulting to a year on year decrease of 0.7% on the previous year.

*Main drivers of movements were as follows:*

- Uniform sales increased by \$1,745, a 13% increase on last year
- Carnival registration fees down 41% on last year
- Volunteer and coaching revenue down 36% on prior year with more parent choosing to assist rather than pay volunteer fee
- BBQ revenue has increase 26% from prior year due to allocating the BBQ costs to the expense line in the P&L – Refer to “BBQ expenses” of \$5,354

### Expenses

The main driver of costs for FY20 were Coaching \$21,935 – decrease of \$1,250 or 5% to previous financial year, Helpers costs \$8,590 – decrease of 7,540 or 47% from prior year, Clothing for Zone, Regionals & State were 14,922 – decrease of 2,215 or 13% from prior year.

*Main drivers of movements were as follows:*

- Track & Field down \$13,619 or 90% from prior year due to large one-off investment in FY2019 in ailing hurdles & hurdle trolleys
- Helpers fees down \$7,540 or 46% due to more parent involvement & cost reduction focus
- Ground fees increase of \$4,731 driven by one off adjustment to prior year accounts of \$5,000 incorrectly posted to balance sheet account
- BBQ costs of \$5,354 now classified as expenses – previously offset against Revenue. Overall, BBQ fees are down due to 3 nights cancelled this season.

**Noreen Madden - ESLAC Treasurer**

# Balance Sheet

Eastern Suburbs Little Athletics Centre Incorporated  
ES Marks , Kensington NSW 2033, Australia

Accrual mode  
31 Mar 2020  
Generated 10 May 2020

	Total
<b>Asset</b>	
<b>Banking</b>	
Cheque Account	30,347.96
Saving Account	68,031.88
Term Deposit	11,092.47
<b>Total Banking</b>	<b>109,472.31</b>
<b>Current Assets</b>	
Accounts receivable	3,500.00
Inventory	17,822.48
<b>Total Current Assets</b>	<b>21,322.48</b>
<b>Fixed Assets</b>	
<b>Total Fixed Assets</b>	<b>0.00</b>
<b>Total Asset</b>	<b>130,794.79</b>
<b>Liability</b>	
<b>Credit Card</b>	
<b>Total Credit Card</b>	<b>0.00</b>
<b>Current Liabilities</b>	
Trade Creditors	9,627.84
<b>Total Current Liabilities</b>	<b>9,627.84</b>
<b>Long Term Liabilities</b>	
<b>Total Long Term Liabilities</b>	<b>0.00</b>
<b>Total Liability</b>	<b>9,627.84</b>
<b>Net Assets</b>	<b>121,166.95</b>
<b>Equity</b>	
<b>Current Earnings</b>	
Current year earnings	3,007.22
<b>Total Current Earnings</b>	<b>3,007.22</b>
<b>Retained Earnings</b>	
Retained earnings	77,848.82
<b>Total Retained Earnings</b>	<b>77,848.82</b>
Historical Balancing	40,310.91
<b>Total Equity</b>	<b>121,166.95</b>

# Profit and loss

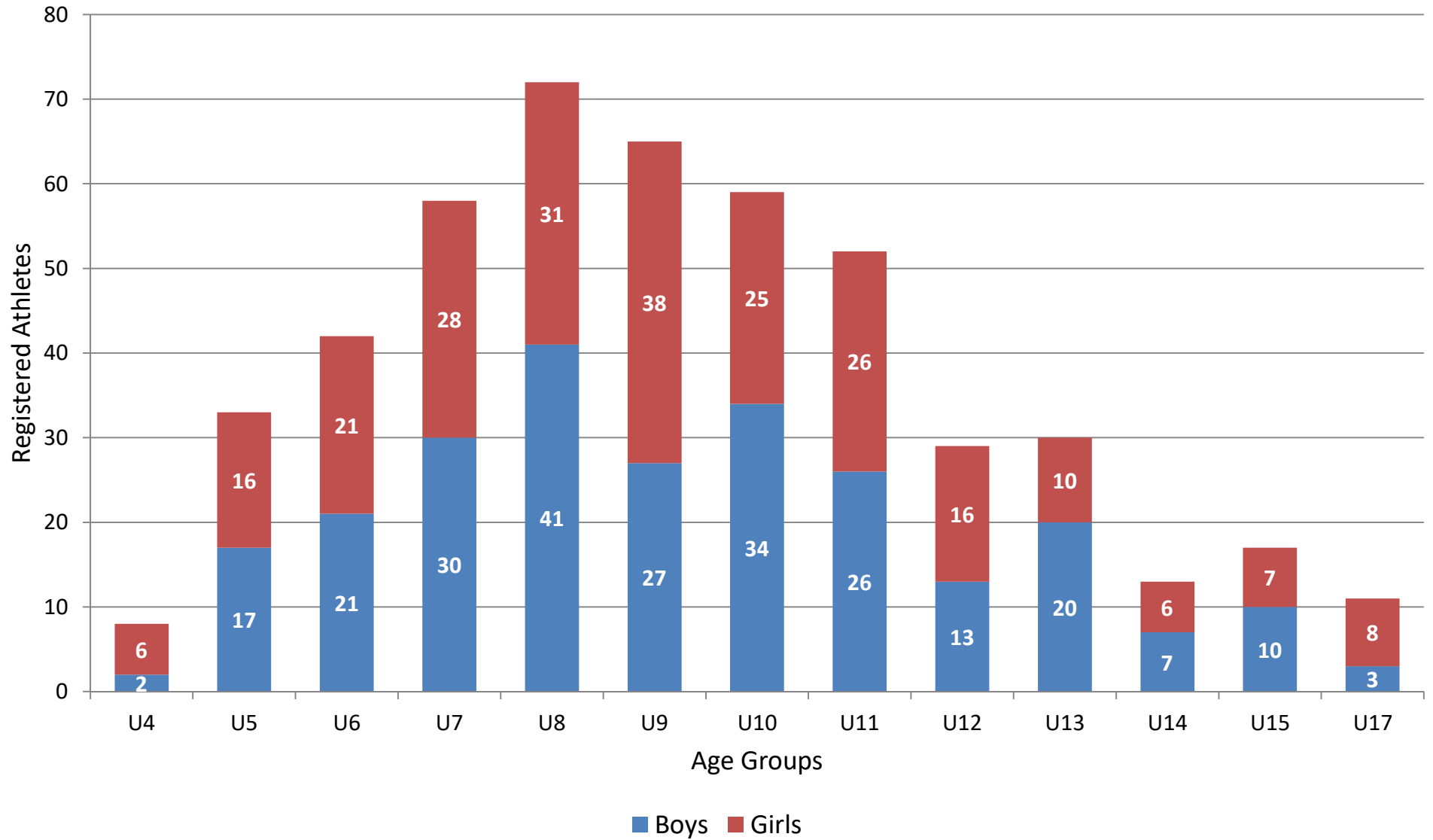
Eastern Suburbs Little Athletics Centre Incorporated  
 ES Marks , Kensington NSW 2033, Australia  
 Compared to Last Year

Accrual mode  
 01 Apr 2019 - 31 Mar 2020  
 Generated 10 May 2020

	Total			
	Actual	Last Year	Var \$	Var %
<b>Income</b>				
Carnival Registration Fees	2,122	3,630	1,508 ↓	41.5% ↓
ESLAC Registration Fees	52,464	53,590	1,126 ↓	2.1% ↓
Interest Income	200	659	459 ↓	69.6% ↓
Net BBQ Sales	17,764	14,100	3,664 ↑	26.0% ↑
Sponsorships	1,200	1,000	200 ↑	20.0% ↑
Uniform Sales	15,555	13,810	1,745 ↑	12.6% ↑
Volunteer & Coaching Fees	5,620	8,840	3,220 ↓	36.4% ↓
<b>Total Income</b>	<b>94,925</b>	<b>95,629</b>	<b>704 ↓</b>	<b>0.7% ↓</b>
<b>Less Cost of Sales</b>				
<b>Total Cost of Sales</b>	<b>0</b>	<b>-</b>	<b>0</b>	<b>-</b>
<b>Gross Profit</b>	<b>94,925</b>	<b>95,629</b>	<b>704 ↓</b>	<b>0.7% ↓</b>
<b>Less Expense</b>				
Advertising	-	242	242 ↓	100.0% ↓
Awards	6,334	7,963	1,629 ↓	20.5% ↓
BBQ expenses	5,354	-	5,354 ↑	-
Bank charges	4	140	136 ↓	97.5% ↓
Clothing - Zone, Regional & State	14,922	17,137	2,215 ↓	12.9% ↓
Coaching	21,935	23,185	1,250 ↓	5.4% ↓
Ground Fees	18,806	14,075	4,731 ↑	33.6% ↑
Helpers Fees	8,590	16,130	7,540 ↓	46.7% ↓
Lodgement Fees	-	164	164 ↓	100.0% ↓
Other Expenses	956	300	656 ↑	218.6% ↑
Registrations fees to LAANSW	-	841	841 ↓	100.0% ↓
Time Keeping Expense	600	2,178	1,578 ↓	72.5% ↓
Track & Field Equipment	1,513	15,132	13,619 ↓	90.0% ↓
Uniform Purchases	9,504	5,257	4,247 ↑	80.8% ↑
Zone/Region/State expenses	3,400	2,945	456 ↑	15.5% ↑
<b>Total Expense</b>	<b>91,918</b>	<b>105,688</b>	<b>13,771 ↓</b>	<b>13.0% ↓</b>

	Total			
	Actual	Last Year	Var \$	Var %
Operating Profit	3,007	(10,059)	13,066 ↑	129.9% ↑
Plus Other Income				
Total Other Income	0	-	0	-
Less Other Expense				
Total Other Expense	0	-	0	-
Net Profit	3,007	(10,059)	13,066 ↑	129.9% ↑

**ESLAC Registered Athletes by Age Group 2019/2020 Season**  
**Total All Age Groups 489**





## ESLAC Member Participation 2019/20 Season

